

MORGAN JONES

JOHANNESBURG, SOUTH AFRICA
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PROFILE

A widely, experienced General Manager/Project Manager, with more than 30 years varied experience within the engineering/mining/construction industries.

ACADEMIC QUALIFICATIONS

- **Diploma - Civil Engineering**
- **Bachelor of Administration Degree - (Business Administration & Economics)**
- **British Institute of Marketing Diploma**
- **University of Cape Town Health & Safety Course**
- **Computer skills** – MS Office, MS Project, SAP.
- Numerous courses covering a wide variety of management / technical topics, some of which are as follows: - Group Five management course, FIDIC, Contract Law, Safety and Risk Assessment, ISO 9001 Internal Auditor.

QUALIFICATIONS / SKILLS

- Extensive experience in a variety of technically orientated organisations
- Project design, implementation and management
- Good knowledge and experience in the use of FIDIC and Contract Law
- Familiar with safety policies and procedures as well as relevant OHS requirements and their application on project sites.
- Wide knowledge of different pipe systems with particular emphasis on large bore plastic pipes (Weholite up to 2200mm diameter), fittings and related products and services, including site installation and commissioning.
- Preparation, submission, and negotiation of tenders
Prepare and work to budgets, control of finances, maintaining cash flow as well as pricing and pricing strategies.
- Planning, evaluating, developing, implementing and monitoring projects and involvement in customer and public relations, including lobbying for new business.

Specific Skills

- Self-motivated, responsible, result focussed.
- Excellent communication skills at all levels
- Good Managerial / technical skills
- Skilled organiser and analytical problem solver
- Strong belief in team building.
- Extensive tender experience, with regards to both the preparation and submission of tenders as well as submitting bids, negotiation and execution of the works.
- In excess of 15 years' experience working as an expatriate within a wide range of environments and different African countries
- Good negotiation skills, with the added ability to negotiate across cultural barriers.

EMPLOYMENT HISTORY

May 2014 to date	Plasco Ltd. Dar es Salaam, Tanzania Manufacturers of PVC and HDPE pipe and fittings. Field Services & Technical support, project management throughout East Africa. Technical Project Specialist.
August 2010 to April 2014	Shaw Almex Africa (Pty) Ltd (Division of Shaw Almex Canada). Territory covers Sub Saharan Africa Conveyor Splicing equipment & supplies. Starclean Belt Scrapers (Germany) General Manager
January 2008 to June 2010	Group Five Projects Ghana SMPP Projects for the Mining Industry in West Africa. General Manager
March 2007 to December 2007	Technology Supply Company Botswana. Water/Sewage Projects Sales and Marketing Manager
December 2005 to March 2007	Plasco Ltd – Tanzania Manufacturer/Contractor PVC / HDPE Piping, Systems and Projects Sales and Marketing Manager
October 2004 to Sept 2005	DPI SIMBA Ltd – Tanzania Fluid Conveyance and Water Projects. General Manager Projects
May 2002 to Sept 2004	Mercury Intertrade – Water related project works mainly located in Central and East Africa. Project Manager.
July 2000 to April 2002	Goodyear South Africa

1. **Product Manager Conveyors,**
2. **Manager Africa Exports**

PERSONAL INFORMATION

FULL NAME: Morgan James Rhys Jones

LANGUAGES: English - excellent.

NATIONALITY: British / Zimbabwean / South African

PASSPORT: British - No. 551525592

SOUTH AFRICAN ID NUMBER 5311155302181

MARITAL STATUS: Divorced

HEALTH: Excellent

DRIVERS LICENCE: Light vehicle, heavy duty truck & motorcycle

Reference

- Mr. Wilton Monnery – Managing Director - Shaw Almex Africa.
Mobile 082 767 2620
Email – wiltonm@telkomsa.net